

# The Standard Bank of South Africa Limited

(Incorporated with limited liability in South Africa under registration number 1962/000738/06)

## Issue of

# SSN021 ZAR 160,000,000 Fixed Rate Listed Notes due 28 February 2031 Under its ZAR60,000,000,000 Structured Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the **Terms and Conditions**) set forth in the Programme Memorandum dated 1 February 2012 (the **Programme Memorandum**), as updated and amended from time to time. This Pricing Supplement must be read in conjunction with such Programme Memorandum. On 18 February 2013 the Programme Amount of the Structured Note Programme was increased to ZAR 60,000,000,000. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

## **DESCRIPTION OF THE NOTES**

| 1.  | Issuer   | The Standard Bank of South Africa Limited |  |
|-----|--|---|--|
| 2.  | Status of the Notes  | Senior                                    |  |
| 3.  | (a) Series Number  | 227                                       |  |
|     | (b) Tranche Number   | 1   |  |
| 4.  | Aggregate Nominal Amount   | ZAR 160,000,000                           |  |
| 5.  | Redemption/Payment Basis   | Redemption at par                         |  |
| 6.  | Interest Payment Basis   | Fixed Rate                                |  |
| 7.  | Form of Notes  | Registered                                |  |
| 8.  | Automatic/Optional Conversion from one Interest Payment Basis to another | Not applicable                            |  |
| 9.  | Issue Date   | 18 November 2013                          |  |
| 10. | Trade Date   | 11 November 2013                          |  |
| 11. | Business Centre  | Johannesburg                              |  |
| 12. | Additional Business Centre   | Not applicable                            |  |
| 13. | Specified Denomination   | ZAR 160,000,000                           |  |



| 14.  | Calculation Amount   | ZAR 160,000,000  |
|------|--|--|
| 15.  | Issue Price  | ZAR 121,105,840  |
| 16.  | Interest Commencement Date   | Issue Date   |
| 17.  | Interest Termination Date  | Maturity Date  |
| 18.  | Maturity Date  | 28 February 2031   |
| 19.  | Specified Currency   | ZAR  |
| 20.  | Applicable Business Day Convention   | Following, which shall apply to each day specified in this Pricing Supplement which is not a Business Day. |
| 21.  | Calculation Agent  | The Standard Bank of South Africa Limited  |
| 22.  | Paying Agent   | The Standard Bank of South Africa Limited  |
| 23.  | Transfer Agent   | The Standard Bank of South Africa Limited  |
| 24.  | Specified office of the Calculation<br>Agent, Paying Agent and Transfer<br>Agent                                   | 4th Floor, 3 Simmonds Street, Johannesburg, 2001   |
| 25.  | Final Redemption Amount  | Nominal Amount   |
| 26.  | Unwind Costs   | Standard Unwind Costs  |
| PART | TLY PAID NOTES   |  |
| 27.  | Amount of each payment comprising the Issue Price  | Not applicable   |
| 28.  | Date upon which each payment is to be made by Noteholder   | Not applicable   |
| 29.  | Consequences (if any) of failure to make any such payment by Noteholder  | Not applicable   |
| 30.  | Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments | Not applicable   |
| INST | ALMENT NOTES   |  |
| 31.  | Instalment Dates   | Not applicable   |
| 32.  | Instalment Amounts (expressed as a   | Not applicable   |



percentage of the aggregate Nominal Amount of the Notes)

# FIXED RATE NOTES

36.

Margin

| 33.  | (a)  | Fixed Interest Rate(s)   | 7.00% nacs   |
|------|------|--|--|
|      | (b)  | Interest Payment Date(s)   | The last calendar day of February and August of each year, commencing on 28 February 2014, until the Maturity Date.                                  |
|      | (c)  | Fixed Coupon Amount[(s)]   | In respect of each Note, ZAR 5,600,000 multiplied by a fraction equal to the Specified Denomination of such Note, divided by the Calculation Amount. |
|      | (d)  | Initial Broken Amount  | Not applicable   |
|      | (e)  | Final Broken Amount  | Not applicable   |
|      | (f)  | Any other terms relating to the particular method of calculating interest  | Not applicable   |
| FLOA | TING | RATE NOTES   |  |
| 34.  | (a)  | Interest Payment Date(s)   | Not applicable   |
|      | (b)  | Interest Period(s)   | Not applicable   |
|      | (c)  | Definitions of Business Day (if different from that set out in Condition 1 (Interpretation))   | Not applicable   |
|      | (d)  | Interest Rate(s)   | Not applicable   |
|      | (e)  | Minimum Interest Rate  | Not applicable   |
|      | (f)  | Maximum Interest Rate  | Not applicable   |
|      | (g)  | Other terms relating to the method of calculating interest (eg Day Count Fraction, rounding up provision, if different from Condition 6.2 (Interest on Floating Rate Notes and Indexed Notes)) | Not applicable   |
| 35.  |      | r in which the Interest Rate is to ermined   | Not applicable   |
|      |      |  |  |



Not applicable

# 37. If ISDA Determination:

(a)

Floating Rate

|     |                               | _  |                |
|-----|-------------------------------|--|----------------|
|     | (b)                           | Floating Rate Option   | Not applicable |
|     | (c)                           | Designated Maturity  | Not applicable |
|     | (d)                           | Reset Date(s)  | Not applicable |
| 38. | If Screen Rate Determination: |  |                |
|     | (a)                           | Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) | Not applicable |
|     | (b)                           | Interest Determination Date(s)   | Not applicable |
|     | (c)                           | Relevant Screen Page   | Not applicable |
|     | (d)                           | Relevant Time  | Not applicable |

39. If Interest Rate to be calculated otherwise than by reference to 37 or 38 above

Minimum Interest Rate

Margin

(a)

(b)

| (c) | Maximum Interest Rate  | Not applicable |
|-----|--|----------------|
| (d) | Day Count Fraction   | Not applicable |
| (e) | Fall back provisions, rounding provisions and any other terms relating to the method of calculating interest for Floating Rate Notes | Not applicable |

40. If different from Calculation Agent, agent responsible for calculating amount of principal and interest

Not applicable

Not applicable

Not applicable

Not applicable

# MIXED RATE NOTES

41. Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) for:



|      | (a)    | Fixed Rate Notes  | Not applicable |
|------|--------|---|----------------|
|      | (b)    | Floating Rate Notes   | Not applicable |
|      | (c)    | Indexed Notes   | Not applicable |
|      | (d)    | Other   | Not applicable |
| ZERO | O COUP | ON NOTES  |                |
| 42.  | (a)    | Implied Yield   | Not applicable |
|      | (b)    | Reference Price   | Not applicable |
|      | (c)    | Any other formula or basis for determining amount(s) payable  | Not applicable |
| INDE | XED NO | OTES  |                |
| 43.  | (a)    | Type of Indexed Notes   | Not applicable |
|      | (b)    | Index/ Formula by reference to which Interest Amount/ Final Redemption Amount is to be determined           | Not applicable |
|      | (c)    | Manner in which the Interest<br>Amount/ Final Redemption<br>Amount is to be determined                      | Not applicable |
|      | (d)    | Initial Index Level   | Not applicable |
|      | (e)    | Interest Payment Date(s)  | Not applicable |
|      | (f)    | If different from the Calculation Agent, agent responsible for calculating amount of principal and interest | Not applicable |
|      | (g)    | Provisions where calculation<br>by reference to index and/or<br>formula is impossible or<br>impracticable   | Not applicable |
|      | (h)    | Minimum Interest Rate   | Not applicable |
|      | (i)    | Maximum Interest Rate   | Not applicable |
|      | (j)    | Other terms relating to the   | Not applicable |
|      |        |   |                |



#### calculation of the Interest Rate

## **EXCHANGEABLE NOTES**

| 44. | Mandatory Exchange applicable?          | Not applicable |
|-----|---|----------------|
| 45. | Noteholders' Exchange Right applicable? | Not applicable |
| 46. | Exchange Securities                     | Not applicable |
| 47. | Manner of determining Exchange Price    | Not applicable |
| 48. | Exchange Period                         | Not applicable |
| 49. | Other                                   | Not applicable |
|     |   |                |

## CREDIT LINKED NOTE PROVISIONS

50. Credit Linked Note

Not applicable

# OTHER NOTES

51. If the Notes are not Partly Paid Notes, Instalment Notes, Fixed Rate Notes, Floating Rate Notes, Mixed Rate Notes, Zero Coupon Notes, Indexed Notes or Exchangeable Notes, Credit Linked Notes or if the Notes are a combination of any of the foregoing, set out the relevant description and any additional terms and conditions relating to such Notes.

Not applicable

# PROVISIONS REGARDING REDEMPTION/MATURITY

52. Redemption at the Option of the Issuer (Call Option):

Not applicable

53. Redemption at the option of the Noteholders (Put Option):

Not applicable

54. Early Redemption Amount(s) payable on redemption for taxation reasons and/or change of law or on Event of Default and/or the method of calculating same (if required or if different from that set out in Condition 7.7 (Early Redemption Amounts))

As set out in Condition 7.7.



# **GENERAL**

| 55, | Other terms or special conditions   |   | Not applicable  |                  |  |
|-----|---|---|---|------------------|--|
| 56. | Board approval for issuance of Notes obtained   |   | Not applicable  |                  |  |
| 57. | Additi  | onal selling restrictions   | Not applicable  |                  |  |
| 58. | (a)   | International Securities Numbering (ISIN)   | ZAG000110818  |                  |  |
|     | (b)   | Stock Code  | SSN021  |                  |  |
| 59. | (a)   | Financial Exchange  | Johannesburg Stock Exchange   |                  |  |
|     | (b)   | Relevant sub-market of the Financial Exchange   | Interest Rate Market  |                  |  |
| 60. | If synd   | licated, names of managers  | Not applicable  |                  |  |
| 61. | Receipts attached? If yes, number of Receipts attached  |   | No  |                  |  |
| 62. | Coupons attached? If yes, number of Coupons attached  |   | No  |                  |  |
| 63. | Credit Rating assigned to the   |   | Issuer Local: Short term  | F1+(ZAF)         |  |
|     | Jssuer/   | suer/Notes/Programme (if any)   | Long term   | AA(zaf) (stable) |  |
|     |   |   | Issuer International:   | BBB (stable)     |  |
| 64. | Date of Issue of Credit Rating and Rating obtained on 1 August 2013. Next Date of Next Review December 2013 / January 2014  |   | 013. Next review in   |                  |  |
| 65. | prohib  | ing of Receipts and/or Coupons ited as provided in Condition Prohibition on Stripping)? | Not applicable  |                  |  |
| 66. |   | ning law (if the laws of South are not applicable)                                      | Not applicable  |                  |  |
| 67. | Other l   | Banking Jurisdiction  | Not applicable  |                  |  |
| 68. | Last Day to Register, which shall mean<br>that the "books closed period" (during<br>which the Register will be closed) will<br>be from each Last Day to Register to<br>the applicable Payment Day until the |   | 17h00 on each 17 February and 20 August from 17 February 2014.                            |                  |  |
|     |   |   | The "books closed period" (during which the Register will be closed) will be from each 18 |                  |  |



date of redemption

February and 21 August, commencing on 18 February 2014, until the applicable Interest Payment Date.

69. Stabilisation Manager (if any)

Not applicable

70. Method of Distribution

Private Placement

71. Total Notes in Issue (including current issue)

ZAR 27,300,041,083.55

72. Rights of Cancellation

The Notes will be delivered to investors on the Issue Date/Settlement Date through the settlement system of Strate provided that:

- (i) no event occurs prior to the settlement process being finalised on the Issue Date/Settlement Date which the Issuer (in its sole discretion) consider to be a force majeure event; or
- (ii) no event occurs which the Issuer (in its sole discretion) considers may prejudice the issue, the Issuer or the Notes,

## (each a Withdrawal Event).

If the Issuer decides to terminate this transaction due to the occurrence of a Withdrawal Event, this transaction shall terminate and no party hereto shall have any claim against any other party as a result of such termination. In such event, the Notes, if listed, will immediately be de-listed.

73. Material Change

Save as disclosed in the Programme Memorandum as read together with this Applicable Pricing Supplement, there has been no material change in the Issuer's financial position since the date of the Issuer's last audited financial statements. After due and careful enquiry and consideration, carried out without the involvement of the auditors of the Issuer, the Issuer is satisfied that there has been no material change in its financial or trading position since the end of the financial year ending 31 December 2012.

74. Responsibility Statements

The Issuer certifies that to the best of its knowledge and belief, there are no facts that have been omitted which would make any statement in the Programme Memorandum, as read together with





this Applicable Pricing Supplement, false or misleading and that all reasonable enquiries to ascertain such facts have been made, as well as that the Programme Memorandum as read together with this Applicable Pricing Supplement contains all information required by law and the JSE Listings Requirements. The Issuer accepts responsibility for the accuracy of the information contained in the Programme Memorandum as read together with this Applicable Pricing Supplement, except as otherwise stated therein or herein.

The Issuer confirms that the JSE takes no responsibility for the contents of the information contained in the Programme Memorandum as read together with this Applicable Pricing Supplement, makes no representation as to the accuracy or completeness of any of the foregoing documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the information contained in the Programme Memorandum as read together with this Applicable Pricing Supplement.

75. Other provisions

Not applicable

Application is hereby made to list this issue of Notes on the JSE as from 18 November 2013.

Signed at JOHANNESBURG on this 15th day of November 2013.

For and on behalf of THE STANDARD BANK OF SOUTH AFRICA LIMITED

Name Thrine Unwill Who warrants his/her authority hereto.



For and on behalf of THE STANDARD BANK OF SOUTH AFRICA LIMITED

By: